



alex@dimitrief.com

Industry Experience

Aviation
Digital / Industrial Internet
Energy
Financial Services
Healthcare
Media / Television

Advisory Boards

Cresset

Prior Corporate Boards

Synchrony Financial (NYSE)
GE Capital Bank
We Company

Expertise

Int'l & Emerging Markets
M&A / IPOs / JVs
SEC & Financial Reporting
Diversity & Inclusion
Enterprise Risk / Regulation
Compliance / Open Reporting
Organizational Culture
Crisis Management
Corporate Governance
Government Affairs
Intellectual Property

“Alex is an outstanding business leader and lawyer, with excellent instincts for what it takes to win in an increasingly competitive global marketplace.”

Jack Brennan
GE Lead Director, 2014 – 2018

Alex Dimitrief

Alex Dimitrief is an experienced and trusted director, C-suite leader, general counsel and trial lawyer who has steered global businesses through a wide range of complex commercial, operational and legal challenges. He is a champion of lawyers and the roles they play in promoting integrity and civilized discourse.

At Zeughouser Group, Alex advises law firms and legal departments on a broad range of strategic issues, including leadership, promoting integrity, counseling and communication, diversity and inclusion, talent development and deepening strategic relationships between law firms and their clients.

As President and CEO of General Electric’s Global Growth Organization, Alex was responsible for driving GE’s growth in 180+ countries. On Alex’s watch in 2018, GE landed \$76 billion in international orders. As GE’s General Counsel, Alex led a team of 5,000+ responsible for GE’s legal matters, compliance and government affairs and environmental safety programs. Alex was also a leader of the transformation of GE Capital, where he oversaw the IPO/split-off of Synchrony Financial and over \$200 billion of dispositions. In earlier GE roles, Alex led complex joint venture negotiations in China and Russia and won the “Hero of Growth Award” for GE’s defense of financial-crisis investigations and litigation.

In announcing Alex’s retirement from GE in January 2019, CEO Larry Culp described Alex as “one of the most respected leaders at GE. He has mentored many of GE’s great leaders [and] been a strong advocate for diversity and inclusion. Alex has effectively represented GE before governments, regulators and customers throughout the world and is widely recognized as a compelling champion of integrity, transparency and the rule of law.”

Alex joined GE from Kirkland & Ellis LLP, where he was a senior trial lawyer in a broad variety of cases for 20 years. He attended Yale College and Harvard Law School, where he served as Managing Editor of the *Harvard Law Review*. Alex was selected out of law school as the then youngest-ever White House Fellow and began his career in the Office of Political & Intergovernmental Affairs.

Alex has been a long-time champion of gender equality and chaired the 2017 Gala of the National Women’s Law Center. He was honored as 2017 Ally of the Year by GE’s GLBT Alliance and awarded an Honorary Doctor of Laws degree in 2018 by New York Law School for promoting diversity and inclusion around the globe.

Alex teaches a new class at Harvard Law School on the “Corporation as a Citizen” and was recently appointed a Distinguished Adjunct Professor and Senior Fellow at the Center for Business and Financial Law at New York Law School. Alex has served in leadership positions on numerous non-profit boards and is presently a Global Trustee of Ronald McDonald House Charities.

Alex has been married to his wife, Jill, for more than 30 years. They have three adult children and divide their time between New York and California.

Career Chronology

General Electric, 2007 – 2019

- **President and CEO, Global Growth Organization, Boston, MA (2018 – 2019)**

Drove global growth by deploying expertise in negotiations, diplomacy and relationship-building, establishing a unifying voice across GE's businesses and building localization strategies across 180+ countries.

- ✓ Won \$76B in international orders (e.g., Algeria, Argentina, Brazil, Indonesia, Poland, Ukraine, Vietnam) and secured billions in financing for GE's emerging market customers (e.g., Angola, Egypt, Malaysia, Nigeria)
- ✓ Steered GE through trade and sanction tensions to maintain \$11B presence in China and Russia
- ✓ Drove successful company-to-country engagement on trade, energy, climate change and healthcare

- **Senior Vice President & General Counsel, Fairfield, CT and Boston, MA (2015 – 2018)**

C-suite leader of global team of 5,000+ responsible for GE's corporate governance, legal matters, compliance, open reporting, government affairs and environmental health and safety.

- ✓ Strategic adviser to Board on 2017 CEO transition, fallout after drop in price of GE's stock in 2017–2018 and revamp of GE's Board (e.g., downsizing) and governance (e.g., enterprise risk management)
- ✓ Secured first-ever rescission from the Financial Stability Oversight Council of GE Capital's designation as a systemically important financial institution (SIFI), a key step in GE's exit from the financial services industry
- ✓ Oversaw IPO of GE Oil & Gas and compliance integration of 45,000 Alstom employees
- ✓ Refreshed integrity programs to focus on a culture of robust open reporting and secure GE's selection by Ethisphere as one of the World's Most Ethical Companies for 13 consecutive years

- **Senior Vice President & General Counsel, GE Capital, Norwalk, CT (2012 – 2015)**

Oversaw 440 attorneys in GE's global financial services businesses

- ✓ Regulatory leader in transformation of GE Capital, including Synchrony IPO/split-off and 60+ dispositions of \$205B in assets; secured required approvals from 25 global bank regulators
- ✓ Leader in building risk infrastructure that enabled GE Capital to meet heightened regulatory obligations

- **Vice President & General Counsel, GE Energy, Atlanta, GA (2011 – 2012)**

Chief legal and compliance officer for Power & Water, Oil & Gas and Energy Management businesses

- ✓ Led complex joint venture formations with XD Electric (China) and InterRao (Russia)
- ✓ Oversaw patent litigation that led a main competitor to exit North America power generation market

- **Vice President & Senior Counsel, Litigation and Legal Policy, GE, Fairfield, CT (2007 – 2011)**

Oversaw GE's global litigation and compliance programs; crisis management of post-tsunami breakdowns at the Fukushima Daiichi nuclear power plant and FDA criticism of GE Healthcare biopharmaceutical products

Senior Partner, Kirkland & Ellis LLP, 1986 - 2006

Represented broad variety of clients in wide range of significant enforcement proceedings and civil disputes

- ✓ Featured in several national publications for successful outcomes in broad scope of bet-the-company matters
- ✓ Successfully defended Morgan Stanley in research investigations pursued by NY Attorney General Eliot Spitzer
- ✓ Secured enterprise-critical modifications to United Airlines' labor agreements and retiree benefits as lead trial counsel in successful Chapter 11 proceedings

Professional Recognition

- Global GC 20, *Financial Times*, 2017
- 100 Most Influential in Business Ethics (for Corporate Culture), Ethisphere, 2016
- Financial Services Lawyer of the Year, The Legal 500, 2014
- Corporate Counsel 100, The Legal 500, 2013